

Retail Store Furniture
Bid # 2007-074

Bid Request Number	2007-074		
Title	Retail Store Furniture		
Close Date	11/29/2007		
Line 1	Please submit the percentage markup over cost that you will charge from a detailed pricelist/catalog and that has been supplied to the district prior to ordering. If you do not offer a discount, but want to participate, please enter "0%".		
Name	Percentage	Note to Buyer	
Office Depot, Inc.	0%		Recommended
Gamble Music	0%	We do not have a retail store within the local vicinity of Plano.	
Rooms To Go	0%	Our pricing is the finest in the market place. We also have 95% of our merchandise in stock, ready for a rapid delivery. Our packages are the best value.	Recommended
The Room Store, Inc.	0%		Recommended
Plano Office Supply	19%		Recommended
We Bid Furniture, Inc.	35%	Free delivery on orders over \$250.00. On orders under \$250, a separate delivery fee of \$50.00 for each stop under \$250.	Recommended
Line 2	Please state the per cent off discount you will offer Plano ISD from your current catalog prices. If you are not offering a discount or do not have a catalog, yet want to participate, please enter "0%".		
Name	Percent Off	Note to Buyer	
Office Depot, Inc.	0%	Range of 5-85% off catalog list pricing	Recommended
Gamble Music	0%	Gamble Music prices are already discounted for religious institutions, schools & universities.	
Rooms To Go	0%	Due to our margins, there is no additional discount.	Recommended
Lakeshore Learning	5%	Discount not valid on already discounted items.	
The Room Store, Inc.	20%		Recommended
Sargent Welch	20%		
Office Makers Plus	30%	PLSD purchases at a discounted rate of 30-50% off catalog pricing depending upon the manufacturer.	Recommended
Plano Office Supply	52%	52% discount off of Hon in-stock furniture only.	Recommended
Line 3	If you do not have a catalog, but will be quoting pricing using the "cost plus" method of pricing in a retail store, please enter the estimated percent of the markup.		
Name	Percentage	Note to Buyer	
Office Depot, Inc.	0%		Recommended
Rooms To Go	0%	We do not carry outdoor furniture.	Recommended
Plano Office Supply	0%		Recommended
Line 4	What is your delivery fee to Plano, TX?		
Name	Price	Note to Buyer	
The Room Store, Inc.	\$5.00		
Office Depot, Inc.	\$24.99		
We Bid Furniture, Inc.	\$50.00	\$50.00 on orders under \$250.00.	
Rooms To Go	see note	Delivery fee is based on number of pieces and delivery zip code. We can deliver one room or a truck load.	
Sargent Welch	\$0.00	No charge	
Lakeshore Learning	\$0.00	Free shipping contingent on a minimum order of \$500, shipping to one location. Orders under \$500, estimate freight charges at 10% of subtotal (min. charge of \$5).	
Plano Office Supply	\$0.00		
Line 5	What are the installation charges per hour?		
Name	Price	Note to Buyer	
Sargent Welch	\$25-\$75	Based on per item. Please call for estimate.	
Plano Office Supply	\$70.00	This is for two men.	
We Bid Furniture, Inc.	\$0.00	If we sold the product, it will be installed.	
Lakeshore Learning	see note	Installation is included on orders over \$10,000. For orders under \$10K, please call for quote.	
Gamble Music	\$0.00	We are unable to provide installation services.	
The Room Store, Inc.	\$0.00		
Office Depot, Inc.	\$0.00		

Retail Store Furniture
Bid # 2007-074

Rooms To Go	\$0.00	NO hourly charges....fee based on size of load and delivery zip code (Location)	
-------------	--------	---	--