

Teaching Aids
Bid 3735

Vendors:	State % of discount you will offer Plano ISD from your current catalog prices:	List any exceptions to discount:	What type of freight charges do you charge? Free freight?	Do you require a minimum order requirement? If so, please state.	Do you have an online catalog?	What is your website address?	Is there a number other than Plano's that you would like on our purchase orders?
ABC School Supply	17% w/ \$100 min. order	Excludes drop-ship items, playground equipment, sale flyers & internet orders.	Free shipping on in-stock UPS items w/min. order of \$100. 15% charge applies on UPS orders under \$100 w/ min. charge of \$5.95. Free shipping on all in-stock truck items, w/min. order of \$750. 15% charge applies to truck orders under \$750, w/min. charge of \$75.	see previous column	no, but can be set up	www.abc.schoolsupply.com	Please reference bid # 3735
Abecedarian	0%	none	Orders \$0-\$59.99=\$6.00, \$60-\$1,499.99=10%, Over \$1,500 = 5%	no	yes	www.alphabetletter.com	no
Abrams & Co. Publishers	0%	none	S&H charges will be added to invoice. S&H is 9% of total order, w/ a \$5 minimum	no	yes	www.abramsandcompany.com	our item #'s
Achievement Products	0%	none	Shipping is 12% w/ min. of \$7.50. Large items w/ item # ending with "T", add \$30 to shipping cost for truck charge.	no	yes	www.specialkidszone.com	no
American Book Company	5%	none	12% 7% on up to 100 books. Over 200 books, call for discount	5 book set	yes	www.americanbookcompany.com	no
American Educational Associates, Inc.	0%	none	10% of product order total	\$20.00	yes	www.educationalassociates.net	no
Arroyo Viejo Books	10% on sets 10% on individual titles totaling \$500+	n/a	\$1-\$60=\$5 shipping charge \$60-\$999.99=8% of subtotal (product only) \$1,000-\$9,999.99=5% of subtotal (product only) \$10,000+ = free S & H	no	yes	www.arroyoviejo.com	no
ASCD (Assoc. for Supervision & Curriculum Dept.)	Qty. discounts on books only: 10-49 copies of single title, subtract 10%; 50+ copies of single title, subtract 15%. For 1,000+ of single title, call for discount.	n/a	Orders under \$25 = \$5 s/h \$25-\$74.99 = \$8 s/h \$75-\$124.99 = \$10 s/h \$125-\$349.99 = \$13 s/h \$350+ = 5% s/h	no	yes	www.ascd.org	no
Asel Art Supply	20%	Large quantities we will give bid prices.	\$200 net prepaid delivery	no	no	www.aselart.com	no
Attainment Co., Inc.	5%	Will quote on qty. purchases	5%	no	yes	www.attainmentcompany.com	no
Big Books by George	0% (sole source)	none	8%	no	no	www.bbbg.org	no
Brodart Company	15%	ImageMouse, ScanPro, ScanPro 1000, Security Systems & Access., and Books & Automation Division products.	FOB-Supplies: Destination Furniture & Equipment: origin (prepaid & added to invoice)	no	yes	www.shopbrodart.com	D50410
Budgetext Corp.	11%	Doesn't apply to new product	Free freight on all orders	no	yes	www.Budgetext.com	Plan 011% Disc
Calloway House	0%	n/a	Free shipping on orders over \$750. See catalog for shipping charges.	no	yes	www.callowayhouse.com	no
Carson Dellosa Publishers	0%	n/a	Under \$100=15% \$100-\$999=10% Over \$1,000=5%	no	no	n/a, will have one within next year	no

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Cheng & Tsui Co.	0%	no bid	Based on actual freight. See p.76 in catalog for estimated amounts.	no	yes	www.cheng-tsui.com	no
Childcraft Education	10% w/ min. order of \$100 from Childcraft Primary Grades catalog	All factory direct items indicated w/ an * next to price of item, sale catalogs & internet orders.	Free s/h & inside delivery on items shipped UPS w/min. order of \$100. 15% charge applies on UPS orders under \$100, w/min. charge of \$5.95. Free s/h & inside delivery on items shipped by truck w/min. order of \$750. 15% freight charge applies to truck orders under \$750 w/min. charge of \$75. (Truck items are indicated w/ a "T" next to item price.)	see previous column	yes	www.childcraft.com	no
Chiquitillos	0%	Depends on qty. ordered. See catalog for details.	10% of total	10 items	no	n/a, will have one within next year	no
Community Products d/b/a Rifton Equipmt.	25% on current Rifton Equipment Catalogs including Pacer & Special Ed.	none	Free freight on all orders	no	yes	www.rifton.com	2860495
Creative Classrooms (Remedia, Carson, TCR)	35%	n/a	15% of total or free. We only charge freight that vendors charge. Free freight if vendors don't charge freight.	\$250.00	no	none, but will be coming in next year	CC052006
Creative Classrooms (2006 Catalog-Creative Classrooms)	12%	Electronics - 10%	15% on total charges	\$100.00	no	none, but will be coming in next year	GC2007CC
Creative Classrooms (SI Products & Safe-T Products)	15%	Electronics - 10%. 15% for all SI Products & Safe-T Products	12% of total amount due. Free freight if vendor waives freight charges to Creative Classrooms	\$250.00	no	none, but will be coming in next year	CC2006
Dawn Sign Press	20% on quantities on larger than five on our published titles.	Distributed titles not discounted.	UPS charges prepaid & added to invoice.	no	yes	www.dawnsign.com	Plano ISD Acc't. #2125625
Delaney Education Enterprises	0%-30%	no bid	Free shipping on all orders	no	yes	www.deebooks.com	no
Delta X Industries	0%	no bid	10% w/min. of \$5.00	no	yes	www.delta-x.net	no
Demco	5%-17%	3M Tattle Tape products, RFID, Self-check system, Staff workstation & Video Check-out; Checkpoint products; All licensed products; Software; Books from our web site; All Peek-A-Book products; All Life Secure Products; All Libramation Products; special orders for non-standard products.	17% on library, office & computer supplies. 5% on learning materials. 10% on furniture & equipment. For large qty. or high dollar purchases, contact DEMCO Acc't. Mgr.	\$50 required for discounts to apply	yes	www.demco.com	C5MP86

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Dick Blick Company	18%	Drop ship items, (those indicated w/ an "F" in item #) not eligible for discount or free shipping. Does not apply to 50# modeling materials, paperrolls, foamboard, linoleum rolls, the 999 or Master Etch presses or other products so noted in catalog. Qty. pricing not discountable.	Free s/h on orders over \$250.	no	yes	www.dickblick.com	402180661
Don Johnston, Inc.	0%	none	S/h added to invoice. \$1-\$49=\$6 s/h \$50-\$99=\$9 s/h \$100-\$299 = \$16 s/h \$300-\$499 = \$22 s/h \$500-\$699 = \$27 s/h \$700-\$999 = \$32 s/h over \$1,000 = add 3%	no	yes	www.donjohnston.com	no
ECS Learning Systems	0%, volume discounts may be available. Call for info.	n/a	S/h will be pre-paid & added to invoice. Orders under \$35, add \$5.25; \$35.01-\$200, add 15%; \$200.01-\$750, add 10%, \$750.01-\$2,000, add 8%. Over \$2,000, add 5%.	no	yes	www.educyberstor.com	no
Educational Record Center	0%	n/a	\$0-\$75 = \$5 s/h \$75-\$125 = \$7.50 s/h \$125-\$500 = 5% Over \$500 = free	no	yes	www.erckids.com	no
Educator Expo	11%	none	Free freight on orders of \$75+. When weight and/or UPS symbol is indicated for product, add'l. shipping may apply. Items w/ Truck symbol incur add'l. shipping. Call for quote.	\$75.00	yes	www.educatorexpo.com	no
Educators Outlet	15%	n/a	Free freight w/ bid.	no	yes	www.educatorsoutlet.com	CC/B10596
Ellison Educational Equipment	15%	Discount doesn't apply to multi-purpose cart, cart accessories, wall rack, the Ellison Storage Center & bins, or custom dies.	FOB Origin/prepay & add, freight fees are 5% of order total, min. \$5 charge. Add'l. shipping may apply to some items.	\$25.00	yes	www.ellison.com	no
ETA/Cuisenaire	18% on Math Catalogs 10%-Science 6% - Reading	Products beginning w/ M6P, P6P, J6P, INP,T6P, R6P, and K6P are excluded.	Free s/h on order of \$25 or more. Less than \$25 order doesn't receive appropriate discount but incurs a \$5 charge for s/h. Next day, 2nd day, & 3-day select are excluded from free shipping.	no	yes	www.etacuisenaire.com	no
George F. Cram Co.	10%	no bid	Plano ISD will pay the first 4.5% of freight charges. George Cram Co. will pay anything over 4.5%. Free freight on orders of \$2,500+.	\$25.00	no	www.georgefcram.com	no
Glendale	0%	no bid	Shipping based on total merchandise value, add'l. charge for weighted flag stands.	no	yes	www.paradestore.com	no
Great Source Education Group	0%	Catalog prices already reflect educational discount of 25% off list price.	Pre-paid & added to invoice. Please estimate 9% of order total to cover these charges.	no	yes	www.greatsource.com	no
Gumdrop Books	0-70%	Discount is only on library books.	S/h are free	no	yes	www.gumdropbooks.com	no

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Gumdrop Professional Resource Center	0%	no bid	8% will be added to total order for s/h.	no	no	www.gumdrop-prc.com	no
Hammond & Stephens	0%	no bid	Shipping will be prepaid & added to invoice. Allow approx. 10%-15% of total order for shipping.	\$25.00	yes	www.hammondstephens.com	no
Harcourt Achieve, Inc.	0%	n/a	Catalog prices don't include s/h. Standard shipping charges are 9% of order total, \$4.50 minimum. FOB destination is available on request at 8% of order total, \$4.50 min.	no	yes	www.harcourtachieve.com	no
Highsmith, Inc.	13%	call for exceptions	Free freight on orders over \$25	\$25.00	yes	www.highsmith.com	101638
Howbrite Solutions	0%-sole source	none	\$1-\$49 = \$8 s/h \$50-\$99 = \$10 s/h \$100-\$299 = \$18 s/h \$300-\$499 = \$26 s/h \$500-\$699 = \$29 s/h \$700-\$999 = \$36 s/h \$1,000 + = 3%	no	no	www.howbrite.com	no
Imagestuff.com	0%	10% if tag & tag access. are ordered on our website	Free on orders over \$75 \$5 on orders under \$75. Certain specialty items as noted on website have special shipping based on weight.	no	yes	www.imagestuff.com	no
Innovative Learning Concepts	0%	Our Literacy Library Collections & some of our sets are already discounted in catalog pricing.	\$7.50 min. 10% up to \$500; 8% on \$501-\$4,999; 6% on \$5,000-\$9,999; and over \$10K is free if shipped to one location.	no	yes	www.touchmath.com	no
IntelliTools, Inc.	0%	Consult catalog for volume discount pricing	See catalog for shipping charges	no	yes	www.intellitools.com	no
JK Children Supply	18%	no exceptions	Free freight, except for furniture & equipment. Add 15% of total for furniture & equipment	no	yes	www.childrensupply.com	no
Kamico Instructional Media, Inc.	0%	no bid	10% shipping added to orders. 0% shipping on software.	no	yes	www.kamico.com	no
Kaplan Early Learning	15%	Numerous exceptions, call for info.	Free shipping on orders of \$100 or more. Under \$100-charge will be 15% of subtotal (min. charge of \$5)	\$100.00	yes	www.kaplanco.com	C-2082
King Joe Educational Enterprises	0%-sole source	none	\$0-\$40 = \$7.95 s/h \$40-\$80 = \$9.95 s/h \$80-\$120 = \$11.95 s/h \$120-\$160 = \$13.95 s/h \$16 and + = 10%	no	no	www.kingjoe.com	no
Laerdal Medical Corp.	10%-5%	n/a	S/h is prepaid & added. Cost is based on weight. FOB origin.	\$100 or \$10 fee applied	yes	www.laerdal.com	no
Lakeshore Learning Materials	5%	none	Free shipping (to 1 location) on orders over \$500; Estimate freight charges at 10% of subtotal for orders under \$500. Min. charge of \$5.	no	yes	www.lakeshorelearning.com	no
Laureate Learning Systems	0%	no bid	\$1-\$50 = \$6 s/h \$51-\$100 = \$11 s/h \$101-\$250 = \$16 s/h \$251-\$500 = \$22 s/h \$501-\$1,000 = \$33 s/h \$1,001-\$1,600 = \$55 s/h \$1,600 and higher = free s/h Add \$8 for 2nd day air delivery.	no	yes	www.laureatelearning.com	no

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Lectorum	0%	A discount of 20% is offered off publishers' list prices. This discount is already reflected in catalog prices. 20% is firm for contract period.	Shipping determined by weight. We add 5% for literature & 7% for encyclopedias & dictionaries. Shipping will be added as a separate item to each invoice.	no	for reference only	www.lectorum.com	no
LEGO Education	5%	none	All freight charges will be waived	no	yes	www.legoeducation.com	no
Library Skills, Inc.	10%	Qty. discount on shelf divider stands & shelf label holders.	\$5 on orders under \$100 5% on orders over \$100	no	yes	www.libraryskills.com	no
Long's Electronics	5%	no bid	Free shipping on orders of \$50+, providing they can be shipped by UPS. S/h will be added to items sent by motor freight.	see previous column	no	n/a	TX20060420-197
Madentec Limited	0%	n/a	Freight is charged in addition to product pricing.	n/a	no	www.madentec.com	no
Marco Products	0%	On volume orders only: 5% on orders of \$500-\$749.99; 10% on orders of \$750-\$999.99; 15% on orders of \$1,000+	Prepay & add to invoice. \$6 min. or 10% of balance	no	yes	www.marcoproducts.com	no
Mariuccia Iaconi Books	0%	Some reference titles & library bound books	7% of net order	no minimum	yes	www.mibibook.com	no
MindWare	5% on orders of \$1,000-\$2,500; 10% on \$2,501-\$5,000; 15% on orders \$5,000+ Volume discount on same item # only - 10-25 of same items=5% 26-50 of same item=10% 51+ same item=15%	n/a	Freight charges are based on order amount	no minimum	yes	www.mindwareonline.com	AP1148X
Modern School Supplies	10% on orders over \$50.00	Not good on computer hardware, software, modules or modular components; or any special prices in our seasonal sale flyers.	Orders less than \$350 net will be FOB shipping point. Orders over \$350 net will be freight prepaid. Large equipment or furniture will be tailgate delivery only & does not include installation.	no	yes	www.modernss.com	DISC10
Music In Motion	0%	No free shipping on large instrument	Prepaid orders over \$250 receive free shipping if credit card or check sent w/ order. No shipping charged if orders picked up from Plano warehouse/ showroom.	No, min. shipping is \$6.95	yes	www.musicmotion.com	#1269
National Educational Systems	10%	Bye Bye Buggy, Playground equipment	Actual freight charges apply on furniture, playground equipment & Bye Bye Buggy. Free freight on orders over \$150; 10% freight on orders less than \$150	\$50 + freight	yes	www.shopnes.com	no

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Novel Units, Inc.	0% - volume discounts may be available. Call for info.	n/a	Catalog pricing doesn't include s/h. Orders under \$35, add \$5.25; \$35.01-\$200, add 15%; \$200.01-\$750, add 10%; \$750.01-\$2,000, add 8%; over \$2,000, add 5%.	no	yes	www.educyberstor.com	no
Office Depot	5%-85% off catalog list price	none	No freight charges	no	yes	www.bsa.officedepot.com	no
Okapi Educational Materials	0% sole source	none	\$0-\$65 - \$6.50 s/h \$65-\$999 - 10%	no	no	www.okapi.com	no
Oxton House Publishers	0% sole source	none	Orders less than \$1,000 add 8% Orders more than \$1,000, add 5%	no	no	www.oxtonhouse.com	no
Olmsted-Kirk Paper Co.	Discounts vary depending on catalog section	Discounts vary depending on catalog section	Free shipping on 20 cartons or more, if prepaid. Freight charges apply on less than 20 cartons.	Min. carton qty. to receive free shipping	Only price book online	www.okpaper.com	n/a
Oriental Trading Co.	5%	Advertising specialty & factory direct items	Free delivery on orders over \$150. Orders up to \$30 - \$6.95 s/h \$30.01-\$60 - \$7.95 s/h \$60.01-\$90 - \$9.95 s/h \$90.01-\$120 - \$11.95 s/h \$120.01-\$149.99-\$16.95 s/h	no	yes	www.orientaltrading.com	Customer # 740190
Paxton/Patterson	3%	Pg.12-31 & 335-343 from 2006 catalog	Freight free on orders over \$100	no	no	www.paxtonpatterson.com	C716192
PCI Education	Orders over \$1,800 receive 5% discount; Orders over \$2,500 receive 10% discount	n/a	Freight - \$5 min. charge or 10% of order. Free freight on orders of \$2,500+	no	yes	www.pcieducation.com	no
Pearson Education, Inc. - Publishing as Pearson AGS Globe	0%	no bid	Pre-paid order - add 8% s/h All other orders, add 10% s/h	no	yes	www.agsglobe.com	no
Pearson Education, Inc. - Publishing as Modern Curriculum Press, Celebration Press, Dominion Press, Dale Seymour Publications & Pearson Early Learning	0%	10% combined s/h, prepaid & added to invoice	No freight charges Prepaid orders, add 8% standard shipping.	no	yes	www.pearsonlearning.com	no
Perfect Solutions	0%	no bid	Freight listed in catalog. We ship via UPS. We don't charge handling fees.	no	yes	www.perfectsolutions.com	no
Pocket Full of Therapy	5% off orders of \$500+	no bid	\$0-\$30 - \$5.50 s/h \$30.01-\$50 - \$7.50 s/h \$50.01-\$80 - \$9.50 s/h \$80.01-\$100 - \$11 s/h Over \$100 - add 10%	no	yes	www.pfot.com	no
Positive Promotions	0%	no bid	Orders over \$275, add 9.5% for UPS ground service.	\$35.00	yes	www.positivepromotions.com	Cust. #00163741
Precision Business Machines, Inc.	5%	No add'l qty. discounts	3.5% of total order w/ min. of \$7.50.	no	no	www.pbminc.com	no
Premier Agendas, Inc.	0%, early order incentives may apply	n/a	We deliver FOB prepaid & will add to invoice. Call for shipping prices.	Stock agendas- no minimum Custom agendas - 25 unit minimum	yes	www.premier.us	no
Prentke Romich Co.	Varies depending on item order	n/a	p. 20 in catalog	no	yes	www.prentrom.com	no
Pro-Ed	0%	no bid	FOB Austin, Tx. 10% will be added for s/h, standard delivery. Expedited delivery - 15%.	no	yes	www.proedinc.com	no
Prufrock Press	0%	no bid	Freight charges shown in catalog	no	yes	www.prufrockpress.com	no

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QEP, Inc.	10%	Orders under \$100 don't qualify for 10% discount. Orders over \$1,500 may qualify for larger discount, call for info. Discount doesn't apply to purchase on videos or FirstHand series. Special order books may not qualify.	Customer pays shipping. Min. shipping is \$6. Orders over \$70, add 9%	no	yes	www.qepbooks.com	no
Really Good Stuff	0%	no bid	S/h charges shown in catalog (12%-15%)	no	yes	www.reallygoodstuff.com	no
Renaissance Learning	0%, but volume discounts may apply. Call for info.	n/a	Up to \$49.99-\$6.95 s/h \$50-\$249.99-\$8.95 s/h \$250-\$449.99-\$13.95 s/h \$450-\$999.99 - \$16.95 s/h \$1,000-\$1,999 - \$23.95 s/h \$2,000-\$3,499 - \$30.95 s/h \$3,500 + , add 1% of total	A minimum of 20 quizzes is required when ordering quizzes online.	yes	www.renlearn.com	no
Resources for Reading	0%	n/a	Min. shipping is \$6, otherwise add 10% of merchandise total.	no	yes	www.abcstuff.com	no
Reynolds Mfg. Corp.	10%	n/a	Actual freight charges invoiced on all orders less than \$500. Free s/h on orders of \$500+.	no	no	n/a	no
S & S Worldwide	12%	no bid	Items labeled FOB/drop ship in catalog will be charged shipping, prepaid & added to invoice. Installations not included	no	yes	www.ssw.com	no
Safe-T Classroom Products	0%	no bid	Free freight on orders over \$500. Min. freight charge is \$7. 9% of orders under \$500	\$0.00	yes	www.classroomprdc.com	20068
Sax Arts & Crafts	25% off red price in catalog	Furniture & equipment, fine/sterling silver, computer software/hardware & Shorewood prints. Sax Back-to-School, sale & specialty flyers.	Free freight on orders over \$50, excluding firing clays, furniture & equipment.	\$25.00	yes	www.saxarts.com	CQ2006177937AP
School Specialty	25%	Furniture & equipment receive only 10% discount	Free freight on orders over \$50 after discount on in-stock orders. Orders under \$50 will have a \$5.95 freight charge added to invoice.	\$0.00	yes	www.schoolspecialty.com	no
Social Studies School Service	0%	Class set orders may receive add'l discounts. Please call for quote. All discounts, including volume discounts, are noted in catalog.	Freight is 11% of order w/ \$4 min. Online orders over \$100 paid by credit card receive free shipping. Orders prepaid by check will incur a total charge of \$4 for s/h.	no	yes	www.socialstudies.com	no
Spaceshots, Inc.	20%-50%	n/a	Regular freight & box charge varies per order. Orders of \$1,000+ receive free s/h.	\$250-opening order. Re-order: min. 12 posters	yes	www.spaceshots.com	no

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Sportime, LLC - includes Abilitations and Integrations	18%	Discount only on Sportime catalog. Items with 1 or 3 prefix = 18% Items with 2 or 4 prefix = 5% Abilitations - 1 or 3 prefix =5% & free shipping 2 & 4 prefix = 0% discount	Free shipping on UPS ground; overnight & 2nd day charges are actual.	no	yes	www.sportime.com	74097

Are you willing to extend this bid to other governmental entities to purchase from, if awarded, under the same terms/ conditions?
yes
yes
yes
yes
yes
no bid
yes
yes
yes
yes
yes
yes

Are you willing to extend this bid to other governmental entities to purchase from, if awarded, under the same terms/ conditions?
no
yes
yes
yes
yes
yes
yes
no
yes
yes
yes
yes
yes
yes

Are you willing to extend this bid to other governmental entities to purchase from, if awarded, under the same terms/ conditions?
yes
no
yes
yes
yes
yes
yes
yes
yes
yes
yes
yes
yes
yes
yes, must have contract name & # on PO.
yes
yes

Are you willing to extend this bid to other governmental entities to purchase from, if awarded, under the same terms/ conditions?
yes
yes
yes
yes
yes
yes
PP supplies/ equipment to educational institutions only.
yes
no
yes
yes
no bid
yes
yes
yes
yes
yes
yes
yes

Are you willing to extend this bid to other governmental entities to purchase from, if awarded, under the same terms/ conditions?
yes
yes
yes
yes
yes
yes
yes
yes
no
yes
yes

Are you willing to extend this bid to other governmental entities to purchase from, if awarded, under the same terms/ conditions?
yes

