

On-Site Cabling Support  
Bid # 2007-050

<b>Bid Request Number</b>	2007-050		<b>Recommended</b>
<b>Title</b>	On Site Cabling Support		
<b>Close Date</b>	8/10/2007		
<b>Line 1</b>	<b>Cabling Service Manager Monthly Billing Rate</b>		<b>Able Communications, Inc.</b>
<b>Name</b>	<b>Estimated Price</b>	<b>Note to Buyer</b>	
Able Communications, Inc.	\$5,440.00	160 man hours X \$55 = \$5,440	
Devolve Corp.	\$6,413.00	RCDD with 10 plus years experience. 160 man hours X \$40.08125=\$6,413.00	
Precision Cabling, Inc.	\$8,800.00	160 man hours X \$55 = \$8,800	
<b>Line 2</b>	<b>Lead Cabling Technician Monthly Billing Rate</b>		<b>Able Communications, Inc.</b>
<b>Name</b>	<b>Estimated Price</b>	<b>Note to Buyer</b>	
Able Communications, Inc.	\$5,120.00	160 man hours X \$32.00=\$5,120	
Devolve Corp.	\$5,893.00	BICSI Cetified Technician with 5 plus years experience.	
Precision Cabling, Inc.	\$8,000.00	160 man hrs X \$50 = \$8,000	
<b>Line 3</b>	<b>Cabling Installer Hourly Billing Rate</b>		<b>Able Communications, Inc.</b>
<b>Name</b>	<b>Price</b>	<b>Note to Buyer</b>	
Devolve Corp.	\$31.00		
Able Communications, Inc.	\$32.00		
Precision Cabling, Inc.	\$45.00	All of our technicians have been trained and certified by Otronics on the latest in cabling installation practices.	
<b>Line 4</b>	<b>Infrastructure Designer's Monthly Billing Rate</b>		<b>Able Communications, Inc.</b>
<b>Name</b>	<b>Price</b>	<b>Note to Buyer</b>	
Able Communications, Inc.	\$40.00		
Devolve Corp.	\$40.00	Devolve Corp. assumes Infrastructure Designer(RCDD)will not be required on-site daily. His time will be billed on an hourly basis at \$40.00 per hour.	
Precision Cabling, Inc.	\$55.00	160 man hrs X \$55 = \$8,800	
<b>Line 5</b>	<b>List percentage added above distributor's cost for Berk-tek LANmark 350 (cat5e - cmr part #10032426)</b>		<b>Able Communications, Inc.</b>
<b>Name</b>	<b>Percentage</b>	<b>Note to Buyer</b>	
Precision Cabling, Inc.	10%	(cat5e - cmr part #10032426) \$120 (Includes Markup)	
Devolve Corp.	10%		
Able Communications, Inc.	15%		

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<b>Line 6</b>	<b>List percentage added above distributor's cost for Berk-tek LANmark 350 (cat5e - cmr part #10032065)</b>		<b>Able Communications, Inc.</b>
Name	Percentage	Note to Buyer	
Precision Cabling, Inc.	10%	(cat5e - cmr part #10032065) \$240 (Includes Markup)	
Devolve Corp.	10%		
Able Communications, Inc.	15%	Part # 10032065 is CMP-Plenum	
<b>Line 7</b>	<b>List percentage added above distributor's cost for Berk-tek LANmark 1000 (cat6 - cmr part #10032455)</b>		<b>Able Communications, Inc.</b>
Name	Percentage	Note to Buyer	
Precision Cabling, Inc.	10%	(cat6 - cmr part #10032455) \$180 (Includes Markup)	
Devolve Corp.	10%		
Able Communications, Inc.	15%		
<b>Line 8</b>	<b>List percentage added above distributor's cost for Berk-tek LANmark 1000 (cat6 - cmr part #10032094)</b>		<b>Able Communications, Inc.</b>
Name	Percentage	Note to Buyer	
Precision Cabling, Inc.	10%	(cat6 - cmr part #10032094) \$423 (Includes Markup)	
Devolve Corp.	10%		
Able Communications, Inc.	15%	Part # 10032094 CMP-Plenum	
<b>Line 9</b>	<b>List percentage added above distributor's cost for Berk-tek fiber 62.5 micron - multimode part #pdpk012cb3510</b>		<b>Able Communications, Inc.</b>
Name	Percentage	Note to Buyer	
Precision Cabling, Inc.	10%	62.5 micron - multimode part #pdpk012cb351094) \$2.25/foot (Includes Markup)	
Devolve Corp.	10%		
Able Communications, Inc.	15%	Part # PDPK012CB3510 INTERLOCKING ARMOR PLENUM RATED	
<b>Line 10</b>	<b>List the standard price for Ortronics 19" two post rack (part #OR-604004600)</b>		<b>Able Communications, Inc.</b>
Name	Price	Note to Buyer	
Precision Cabling, Inc.	\$120.00	19" two post rack (part #OR-604004600) \$120/ea (Includes Markup)	
Able Communications, Inc.	\$127.65		
Devolve Corp.	\$127.83		

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<b>Line 11</b>	<b>List the standard price for Ortronics patch panel - 48 port(part #OR-851004038)</b>		<b>Able Communications, Inc.</b>
Name	Price	Note to Buyer	
Precision Cabling, Inc.	\$220.00	patch panel - 48 port(part #OR-851004038) \$220.00/ea (Includes Markup)	
Able Communications, Inc.	\$228.85		
Devolve Corp.	\$234.44		
<b>Line 12</b>	<b>List the standard price for Ortronics cat5e single data jack series II (part #OR-60950050)</b>		<b>Able Communications, Inc.</b>
Name	Price	Note to Buyer	
Precision Cabling, Inc.	\$4.50	cat5e single data jack series II (part #OR-60950050) \$4.50/ea (Includes Markup)	
Devolve Corp.	\$4.89		
Able Communications, Inc.	\$6.70		
<b>Line 13</b>	<b>List the standard price for Ortronics cat5e dual data jack series II (part #OR-60950053)</b>		<b>Able Communications, Inc.</b>
Name	Price	Note to Buyer	
Able Communications, Inc.	\$8.68		
Precision Cabling, Inc.	\$9.20	cat5e dual data jack series II (part #OR-60950053) \$9.20/ea (Includes Markup)	
Devolve Corp.	\$9.76		
<b>Line 14</b>	<b>List the standard price for Ortronics cat5e 8 pin voice jack series II (part #OR-60900014)</b>		<b>Able Communications, Inc.</b>
Name	Price	Note to Buyer	
Precision Cabling, Inc.	\$3.79	cat5e 8 pin voice jack series II (part #OR-60900014) \$3.79/ea (Includes Markup)	
Able Communications, Inc.	\$3.91		
Devolve Corp.	\$3.99		
<b>Line 15</b>	<b>List percentage added above distributor's cost for other items sold by your company not specifically listed in this bid.</b>		<b>Able Communications, Inc.</b>
Name	Percent Off	Note to Buyer	
Precision Cabling, Inc.	10%		
Devolve Corp.	10%		
Able Communications, Inc.	15%		