

Bid Request Number	2011-081		Award Info
Title	AV Equipment		
Close Date	1/24/12		
<b>Line Items</b>			
<b>Line 1</b>	<b>Portable PE Sound System, 100W, 3 Mic inputs, wireless microphone</b>		
Name	Price	Note to Buyer	
Troxell Communications, Inc.	\$615.74	OKLAHOMA SOUND PRA7000	<b>Awarded</b>
Valiant National AV Supply	\$620.70		
Pyramid School Products	\$641.95		
AVES Audio Visual Systems, Inc.	\$660.00	AS SPECIFIED.	
Howard Technology Solution	\$676.00		
Camcor, Inc.	\$676.92		
B & H Photo Video	\$733.00	B&H # OKPRA7000	
Pathway Communications, Ltd	\$928.30		
Technology For Education	\$975.00		
<b>Line 2</b>	<b>Portable Audio Presentation Sound System, 300 watts of power, sub-out jack for an external powered sub-woofer.</b>		
Name	Price	Note to Buyer	
Camcor, Inc.	\$495.59		<b>Awarded</b>
AVES Audio Visual Systems, Inc.	\$509.00	AS SPECIFIED.	
Valiant National AV Supply	\$554.50		
VSA	\$556.24	FENDER PASSPORT 300 PRO #069-4403-000	
B & H Photo Video	\$569.00	B&H # FEPP300PSS	
Best Buy Gov.	\$595.00	Best Buy Sku BB11089101	
Washington Music Center	\$599.00	069-4403-000	
Technology For Education	\$620.00		
Pathway Communications, Ltd	\$785.38		
<b>Line 3</b>	<b>Executive Microphone System P-51</b>		
Name	Price	Note to Buyer	
Camcor, Inc.	\$36.74		<b>Awarded</b>
Best Buy Gov.	\$39.49	Best Buy Sku BB11673898	
Howard Technology Solution	\$56.00		
Pathway Communications, Ltd	\$57.80		
VSA	\$172.32	FENDER 069-2103-001	
Washington Music Center	\$198.00	PASSPORT UHF WIRELESS EXECUTIVE KIT - 069-2103-001	
Valiant National AV Supply	\$325.00		
AVES Audio Visual Systems, Inc.	\$330.00	THE P-51 IS ONLY A WIRED MICROPHONE SELLING @ \$35.00. WE ARE BIDDING THE 069-2205-001 WIRELESS EXECUTIVE KIT AS DETAILED IN SPECIFICATIONS.	
B & H Photo Video	\$333.00	B&H # FEPWEUHF	
Technology For Education	\$415.00		
<b>Line 4</b>	<b>CD/Cassette Recorder/Player, 4 or more headphone jacks, plays CD, MP3, WMA, microphone input.</b>		
Name	Price	Note to Buyer	
Pyramid School Products	\$221.89		<b>Awarded</b>
Valiant National AV Supply	\$221.90		
VSA	\$223.16		
Troxell Communications, Inc.	\$225.87	EIKI 8080	
Howard Technology Solution	\$252.00		
Camcor, Inc.	\$256.91		
AVES Audio Visual Systems, Inc.	\$260.00	AS SPECIFIED.	
Schoolhouse Audio Visual	\$298.75		
Pathway Communications, Ltd	\$415.85		
<b>Line 5</b>	<b>CD, USB, MP3 Player Boombox. Plays MP3, CD, USB memory port, CD, cassette &amp; AM-FM radios. 1/8" or 3.5 mm headphone jacks (4) remote control.</b>		
Name	Price	Note to Buyer	
Troxell Communications, Inc.	\$62.14	HAMILTON 5050PLUS	<b>Awarded</b>
VSC, Inc.	\$64.99		
Valiant National AV Supply	\$69.60		
Pyramid School Products	\$70.89	BRAND QUOTED- CALIFONE #1886	
AVES Audio Visual Systems, Inc.	\$73.50	AS SPECIFIED. WE ALSO OFFER ALTERNATE EQUAL, CALIFONE MODEL 1776 @ \$62.00.	
Camcor, Inc.	\$77.86		

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VSA	\$78.76	MPC-5050PLUS	
Pathway Communications, Ltd	\$109.42		
Technology For Education	\$147.00		
<b>Line 6</b>	<b>Portable PA System (Single speaker w/wireless microphone) 30 watts quality sound control, line output for additional speakers, auxiliary input and line input, 1/4" mic input.</b>		
Name	Price	Note to Buyer	
Valiant National AV Supply	\$109.00	Hamilton PA-30	lot bid as requeste
Pyramid School Products	\$119.98		<b>Awarded</b>
Summit Integrated Systems	\$174.40		
Troxell Communications, Inc.	\$204.71	CALIFONE PA319	
AVES Audio Visual Systems, Inc.	\$218.00	BIDDING REPLACEMENT MODEL, CALIFONE PA319.	
VSC, Inc.	\$229.99		
Data Projections, Inc.	\$249.57		
Camcor, Inc.	\$315.76	Califone PA319 w/Q319 mic	
Best Buy Gov.	\$391.00	Best Buy Sku BB10933466	
Pathway Communications, Ltd	\$428.74		
Technology For Education	\$456.00		
Schoolhouse Audio Visual	\$485.00		
Washington Music Center	\$573.00	PA319PH - Please specify microphone type - choices are headset, collar, lapel, or handheld	
Howard Technology Solution	\$660.00		
<b>Line 7</b>	<b>Listening Station, Group (Four stereo headphones without media player)</b>		
Name	Price	Note to Buyer	
Pyramid School Products	\$61.98		<b>Awarded</b>
Valiant National AV Supply	\$64.57	Hamilton LCP/JBP-6SV/4HA5	
AVES Audio Visual Systems, Inc.	\$71.00	AS SPECIFIED.	
Camcor, Inc.	\$72.84		
Troxell Communications, Inc.	\$73.64	CALIFONE 1214AVPS01	
Summit Integrated Systems	\$78.20		
VSC, Inc.	\$89.00		
Howard Technology Solution	\$97.00		
Pathway Communications, Ltd	\$104.29		
VSA	\$104.56		
Technology For Education	\$115.00		
Data Projections, Inc.	\$118.33		
Washington Music Center	\$127.00	Califone 1214AVPS-01	
Schoolhouse Audio Visual	\$130.00		
<b>Line 8</b>	<b>Traveller Screen 60" Diagonal (Built in base)</b>		
Name	Price	Note to Buyer	
B & H Photo Video	\$192.50	B&H # DATL2952	lot bid as requeste
Pyramid School Products	\$213.98	BRAND QUOTED- DRAPER "TRAVELLER" #230103	<b>Awarded</b>
Troxell Communications, Inc.	\$215.11	DRAPER 230103	
Valiant National AV Supply	\$226.00	Buhl AC-4836	
VSC, Inc.	\$229.99	Draper 230103 Traveller, 60"NTSC, MW black case	
VSA	\$244.31	#230103	
Technology For Education	\$256.00		
Summit Integrated Systems	\$257.95		
AVES Audio Visual Systems, Inc.	\$259.90	BIDDING DRAPER MODEL ROADWARRIOR 60" AS SPECIFIED.	
Howard Technology Solution	\$263.00		
Schoolhouse Audio Visual	\$299.00	Draper P/N 230103 - Matte White 60" Traveller Screen	
Pathway Communications, Ltd	\$321.88		
Data Projections, Inc.	\$328.34	DRAPER TRAVELLER 60" MATTE WHITE	
<b>Line 9</b>	<b>Traveller Screen 80" Diagonal (Built in base)</b>		
Name	Price	Note to Buyer	
B & H Photo Video	\$236.50	B&H # DATL3970	lot bid as requeste
Valiant National AV Supply	\$259.00	Buhl AC-6448	<b>Awarded</b>
Pyramid School Products	\$266.98	BRAND QUOTED- DRAPER "TRAVELLER" #230107	
Troxell Communications, Inc.	\$268.80	DRAPER 230107	
VSC, Inc.	\$279.99	Draper 230107 Traveller, 80"NTSC, MW black case	
VSA	\$293.35	#230107	
Summit Integrated Systems	\$299.60		
Technology For Education	\$302.00		
Howard Technology Solution	\$320.00		
AVES Audio Visual Systems, Inc.	\$322.00	BIDDING DRAPER MODEL ROADWARRIOR 80" AS SPECIFIED.	

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Schoolhouse Audio Visual	\$362.00	Draper P/N 230107 - Matte White 80" Traveller Screen	
Pathway Communications, Ltd	\$384.96		
Data Projections, Inc.	\$398.17	DRAPER TRAVELLER 80" MATTE WHITE	
<b>Line 10 Tripod, Video w/soft-sided carrying case</b>			
Name	Price	Note to Buyer	
Troxell Communications, Inc.	\$34.73	VANGUARD EXPLORER, CORRECTED PART #	<b>Awarded</b>
B & H Photo Video	\$57.90	B&H # SU7575PRO	
AVES Audio Visual Systems, Inc.	\$90.00	VT132 IS DISCONTINUED. BIDDING SMITH VICTOR MODEL GEMINI 2600 WITH SOFT CARRY CASE AS EQUAL.	
Valiant National AV Supply	\$93.80		
Technology For Education	\$99.00		
<b>Line 11 CD player (CD player, MP3, USB, 1/8" headphone jack)</b>			
Name	Price	Note to Buyer	
Valiant National AV Supply	\$43.60		<b>Awarded</b>
Troxell Communications, Inc.	\$48.06	HAMILTON HAX205	
VSA	\$48.47		
VSC, Inc.	\$49.99		
Camcor, Inc.	\$51.38		
AVES Audio Visual Systems, Inc.	\$60.00	AS SPECIFIED.	
Howard Technology Solution	\$60.00		
Technology For Education	\$69.00		
Pathway Communications, Ltd	\$77.19		
<b>Line 12 Section II: Miscellaneous Audio/Visual Equipment: In order to be on the District's Awarded Vendor List, Plano ISD Purchasing Services urges all vendors to respond to this section whether or not you offer a percentage discount. This section will be awarded to multiple vendors.</b>			
Name	Percent Off	Note to Buyer	
AVES Audio Visual Systems, Inc.	0%	AVES OFFERS % DISCOUNTS FROM OVER 100 MANUFACTURERS. DISCOUNT SCHEDULE SENT UNDER SEPARATE COVER.	<b>Awarded</b>
B & H Photo Video	0%	Free UPS Ground up to 70 lbs. For large quantities please call.	<b>Awarded</b>
Booksource	25%	Booksource offers free standard shipping on all orders; rush shipping can be requested at the customer's expense.	<b>Awarded</b>
Camcor, Inc.	3%	Discount (3%) applicable from Camcor 2011-2012 AV catalog / www.camcor.com (except where prohibited by manufacturer) Free shipping on all orders over \$100. Items too large to ship via UPS ground will incur freight charges.	<b>Awarded</b>
Data Projections, Inc.	25%		<b>Awarded</b>
Data Projections, Inc. (Alt 1)	25%		<b>Awarded</b>
DEMCO, Inc.	7%	Please use DEMCO #C10801 to receive special discounts off our full line price with a \$75 minimum order after discount. 15% off Supplies, 7% off Learning Materials, Equipment & Furniture. Free stock shipping with minimum order requirement. All drop ship fees will be prepaid and added to invoice.	<b>Awarded</b>
Howard Technology Solution	0%		<b>Awarded</b>
Lightspeed Technologies, Inc.	22%	Lightspeed offers volume discounts based on quantity.	<b>Awarded</b>
Multimedia Solutions, Inc.	10%	Products offered include SANAKO Language Labs, Digital Multimedia Language learning Labs, STEM Labs, Cloud-based on-line language learning solutions, portable labs, wireless portable labs, classroom management, wireless networks educational software and integrated software.	<b>Awarded</b>
Pathway Communications, Ltd	10%		<b>Awarded</b>
Pyramid School Products	15%	** DISCOUNT TAKEN FROM CALIFONE, EIKI, DRAPER AND OKLAHOMA SOUND LIST PRICES **	<b>Awarded</b>
Quality Audio Visual Service, Inc.	45%	15 to 45 % Off	<b>Awarded</b>
Schoolhouse Audio Visual	1%	Discount is 10 - 40% off. Discount depends upon Manufacturer and Quantity ordered.	<b>Awarded</b>
Technology For Education	0%		<b>Awarded</b>
Troxell Communications, Inc.	5%	5-65% OFF LIST	<b>Awarded</b>
Valiant National AV Supply	5%	Orders over \$100. free shipping	<b>Awarded</b>
VSA	0%	NOTE: ALL PRICES ARE DISCOUNTED. PLEASE CALL FOR YOUR PRICE. YOU CAN USE OUR WEBSITE FOR AN IDEA OF WHAT WE DO, BUT IT ONLY REPRESENTS ABOUT 10% OF WHAT WE CARRY. WWW.VSA1.COM ORDERS ON THE % OFF PART OF THE BID MUST BE \$50 FOR FREE SHIPPING. ORDERS LESS THAN \$50 WILL HAVE A \$10 SHIPPING/HANDLING FEE ADDED. WE CAN SEND CATALOGS ALSO.	<b>Awarded</b>

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VSC, Inc.	15%	Discount will vary from 15% to 50% off of List price. Our web site, <a href="http://www.shopvsc.com">www.shopvsc.com</a> is our catalogue.	<b>Awarded</b>
Washington Music Center	15%	FREE FREIGHT FOR ORDERS OVER \$ 75.00	<b>Awarded</b>